



## CASSIE CATANIA

MANAGING BROKER



### CONTACT INFORMATION:

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**CASSIE CATANIA** joined Prudential | IPG Commercial Real Estate in 2007 as an Associate Advisor. By the end of 2008, she had become the Managing Broker and top local executive for the firm.

Prior to joining the firm, Ms. Catania was a residential sales agent, specializing in high-rise condos. She was named "Best New Agent" in 2005 and was a member of the "100% Club" from 2005-2007 at Re/Max Associates. Ms. Catania also worked at First American Corporation, a Fortune 500 company, where she was an Area Sales Manager.

Ms. Catania is a licensed Broker/Salesperson & Property Manager in the State of Nevada and is a graduate of UNLV with a B.S. in Real Estate. Ms. Catania participated in the LIED Institute Real Estate Mentor Program (developed by the Southern Nevada Chapter of NAIOP) to which she attributes her introduction to commercial real estate. She also received the Commercial Real Estate Certification (CREC) from UNLV's LIED Institute in 2009.

Ms. Catania considers herself to be a driven professional who pays close attention to the details of her work. She is dedicated to her clients and her agents and thrives on being an integral part of the community while forming meaningful and long-lasting relationships. Her focus is to assist each of her agents by utilizing their individual strengths and helping them to work toward building their business.

Ms. Catania enjoys volunteering in the community by reading to local elementary school children and volunteering at church functions. She also regularly donates books to help promote literacy among school age children.

### AFFILIATIONS:

- National Association of Industrial and Office Professionals (NAIOP) - member
- Certified Commercial Investment Member (CCIM) - member
- Las Vegas Chamber of Commerce - member
- Henderson Chamber of Commerce - member

### ACCOMPLISHMENTS:

- Named as one of Las Vegas "Top 40 Under 40" for 2010 by *In Business Magazine*
- Nominated for *Southern Nevada Real Estate Monthly* magazine's "2008 Emerging Leaders Award"