



STEVEN PARAVIA SR. COMMERCIAL ADVISOR



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STEVEN PARAVIA recently joined Prudential | IPG Commercial Real Estate as a Senior Commercial Advisor. Steven joined our office in order to leverage the national network with his own local contacts. Steven has represented national and local investors, tenants, users, and developers in the acquisition, leasing and selling of commercial properties, including vacant land.

Prior to joining the firm, Mr. Paravia was with Voit Commercial Brokerage's Industrial and Office Team where he was involved in the strategic planning, development, marketing and disposition of commercial real estate assets.

As a junior partner at Voit, Steven's team was responsible for representing buyers and sellers in the acquisition and disposition of large, institutional-grade investment assets such as the Hughes Airport Center, a 400 acre master-planned business park, and the Diablo Business Center, a 500,000 SF industrial park. As a result of the team producing such large deal volume, it earned them the title of NAIOP's (National Association of Industrial and Office Properties) Las Vegas Valley Industrial Team of the Year in 2006 and 2007 and closed transactions valued at \$120 million.

Steven Paravia is a licensed real estate agent in the state of Nevada and has a Bachelors of Science from San Diego State University. As a native of Las Vegas, he has witnessed, and continues to witness, the robust growth of industrial and office properties in the Airport, Southwest, Henderson and North Las Vegas submarkets.

Mr. Paravia contributes being a native of Las Vegas to much of his success in the real estate industry. He feels it has given him the opportunity to exercise his vast network of relationships that he considers priceless in this small community.

NOTABLE CLIENTS:

- Thomas & Mack Development Corp.
- Fertita Enterprizes
- Northwestern Mutual Life Insurance Company
- Centra Realty Corp.
- CIP (California Investment Properties)
- Lehman Brothers
- Venture Corporation
- Harsch Investment Companies
- Apex Meat Companies
- Homeland Security